## MEMORANDUM

TO: All Interested Parties
FROM: Hart Research Associates
DATE: May 6, 2011
RE: Findings From Budget Survey of D.C. Voters

From April 20 to 22, 2011, Hart Research Associates conducted a telephone survey of 504 likely voters in the District of Columbia on behalf of the D.C. Fiscal Policy Institute. The margin of error for this survey is $\pm 4.4$ percentage points, and is higher among certain subgroups. This memo reviews the survey's key findings.

## Findings

1D.C. voters strongly prefer maintaining public services over holding down taxes as a budget priority today. Large majorities find cuts to police and public safety, education, and specific social services to be unacceptable.

- Nearly two in three (65\%) voters say that the District is facing either a large (38\%) or small (27\%) budget shortfall over the next year.
- By an overwhelming $70 \%$ to $23 \%$, District voters say that maintaining public services should be a higher priority than holding down taxes.
- Clear majorities of voters say that cuts to police and public safety, education, and specific social service programs are unacceptable, including cuts to affordable housing, homeless services, and income assistance. Cuts in only two program areas are deemed acceptable: economic development ( $63 \%$ acceptable) and road and transportation projects, including the streetcar (61\%).

| Proposals To Address The Budget Shortfall |  |  |
| :---: | :---: | :---: |
|  | $\frac{\text { Acceptable }}{\%}$ | $\frac{\text { Unacceptable }}{\%}$ |
| Economic development | 63 | 32 |
| Road and transportation projects, including the streetcar | 61 | 36 |
| Affordable housing | 40 | 58 |
| Homeless services | 30 | 68 |
| Income assistance for needy families with children | 29 | 70 |
| Police and public safety | 29 | 70 |
| Services for residents with disabilities | 26 | 72 |
| Education | 23 | 75 |

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- A plurality (42\%) of voters would prefer to see an even balance of spending cuts and tax increases to deal with the budget shortfall, with $37 \%$ having a preference to rely entirely or mainly on spending cuts and $15 \%$ who prefer to rely entirely or mainly on tax increases.

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After voters hear a description of Mayor Gray's budget proposal, reactions are mixed. Significantly, though, opposition to the plan stems mainly from concerns that it is too focused on reducing services, not that it is too focused on raising taxes.

- Only $37 \%$ of voters say they know a great deal (8\%) or some (29\%) about the mayor's budget proposal, with $62 \%$ indicating that they do not know very much ( $31 \%$ ) or nothing at all (31\%) about his plan.
- Once voters are read the following description of the mayor's budget proposal, 46\% favor his plan and 47\% oppose it ( $7 \%$ have no opinion). A majority of white voters favor the proposal ( $56 \%$ favor, $43 \%$ oppose) while a majority of African-American voters oppose the mayor's plan (36\% favor, $54 \%$ oppose). Majorities of voters in Wards 1 and 6 (55\% favor, 40\% oppose) and Wards 2 and 3 (52\% favor, 46\% oppose) favor the proposal, while a majority of voters in Wards 7 and 8 oppose the plan (30\% favor, 58\% oppose). Reaction to the mayor's proposal is mixed in Wards 4 and 5 (47\% favor, 45\% oppose).

> As you know, Mayor Gray recently announced a budget proposal to deal with the \$322-million-dollar budget shortfall. This proposal would increase taxes and fees by approximately $\$ 127$ million dollars and reduce spending by approximately $\$ 187$ million dollars. Tax increases would include an increase of about one-half of one percent in the income tax rate for taxpayers earning more than \$200,000 a year and higher taxes on those who use parking garages. Spending cuts include reducing spending by $\$ 130$ million dollars for social programs, including homeless services, health care, and housing.

- A plurality (35\%) of voters believe that the Gray budget proposal is too focused on reducing services, and another $31 \%$ say the plan strikes the right balance. Just $\mathbf{2 0 \%}$ say the mayor's budget plan is too focused on raising taxes. Among those with incomes of more than $\$ 100,000$ (many of whom would be taxed at a higher rate), just $12 \%$ say the plan is too focused on raising taxes while $35 \%$ say it is too focused on reducing services.
- Among voters who oppose the overall budget proposal, $52 \%$ say the plan is too focused on reducing services and $26 \%$ say it is too focused on raising taxes. This means that only 12\% of all D.C. voters oppose the mayor's budget proposal because it goes too far in raising taxes.
- Only $30 \%$ of all voters say that the phrase "goes too far in raising taxes" describes the mayor's budget proposal well.


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When voters consider specific elements in the mayor's budget, they find the tax increases to be acceptable, but consider the funding reductions to be unacceptable.

- Large majorities of voters find the proposed tax and fare increases in Gray's plan to be acceptable (as listed in the following table). And there is majority support for each tax increase across all geographic regions of the District. Fully $87 \%$ support requiring corporations to fully report their D.C. income, 85\% approve of raising income tax rates on residents with incomes above $\$ 200,000$, and $70 \%$ favor increasing the parking garage tax from $12 \%$ to $18 \%$.
- Support for tax and fare increases proposed by the mayor is widespread across the District. For example, overall support for raising income tax rates on higher-income residents is $85 \%$ district-wide, $87 \%$ in Wards 1 and 6, 85\% in Wards 2 and 3, 85\% in Wards 4 and 5 , and $82 \%$ in Wards 7 and 8.
- And an overwhelming majority of those who are most likely to be impacted by the tax increases also voice support. Among voters with incomes of more than $\$ 100,000$, $90 \%$ of District residents say that they find the tax increase on voters earning more than $\$ 200,000$ to be acceptable.
- Majorities of voters find specific reductions in funding to be unacceptable, and in several instances, majorities of voters find these reductions to be totally unacceptable. Voters object most strongly to reductions in programs for the disabled, mental health services, and education.


## Reactions To Specific Aspects Of Mayor Gray's Budget Proposal

Totally

| Acceptable | Unacceptable | Unacceptable |
| :---: | :---: | :---: |
| $\%$ | $\%$ |  |

Require corporations that do business in the District as well as in other states to fully report income earned in the

District when they file taxes
Increase the income tax rate on residents earning more than $\$ 200,000$ so that a person with an income of $\$ 300,000$ would pay an additional $\$ 400$ per year

Increase the tax paid by those who use parking garages from $12 \%$ to $18 \%$

87

85

70
60
38
24
17

15
81
79
48
Reduce funding for public safety by $\$ 18$ million dollars
Reduce funding for education by $\$ 18$ million dollars
Reduce funding for mental health services, including services for children, by $\$ 3.1$ million dollars
Eliminate financial assistance for residents with disabilities who cannot work and are waiting to be covered by Social Security

13
84
59

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## Other Survey Findings

- A plurality ( $41 \%$ ) of voters say that things in the District of Columbia have gotten pretty seriously off on the wrong track while $35 \%$ believe that things are going in the right direction.
- A majority (51\%) of voters cite education as one of the issues that most concerns them, and no other issue comes close. Other important issues for voters include crime and public safety (32\%), jobs and the economy (27\%), social services (20\%), and affordable housing (19\%). Significantly, government spending and the budget ( $14 \%$ ) and taxes ( $11 \%$ ) rank at the bottom of the list of concerns for District voters.
- Initial reaction to the mayor's budget proposal, without any explanation of the plan, is mixed. Twenty-five percent (25\%) favor the plan, $24 \%$ oppose it, and a majority ( $51 \%$ ) is not able to offer an opinion either way.

